

WANT TO WIN RFQ'S & TENDERS?

*Sign up for our
Tender Subscription service
and you'll receive:*

1. Access to over 10 000 Active Tenders and over 300 Funding Opportunities.
2. A list of all the documentation you need to submit a successful Tender Application.
3. A Premium BEE Affidavit (which replaced the BEE Certificate).
4. Help with you first Tender Application.
5. A monthly consultation for all your future Tender Applications.

Let us assist you with growing your business!



FOR MORE INFO VISIT >

www.ptycompanyregistration.co.za/tender-applications

Call our TOLL FREE number >

0800 007 269

***Within the
first month of
joining Company Partners,
Rubik Power won their
first RFQ / Tender!***

RUBIK POWER'S STORY

Within 48 hours of identifying and submitting their application for a Department of Human Settlements RFQ, our client Rubik Power won their first RFQ / Tender!

"Company Partners was instrumental in introducing me to Tenders. They helped me understand the process, pitfalls and areas to win. They also helped me to identify those fraudulent RFQs, which could have cost me dearly."

"I found the flexibility refreshing as they taught me and allowed me to canvas for RFQs as I saw fit. Their guidance at the beginning helped me understand areas of opportunity. Great job & thanks for helping me win my first RFQ."

Rubik Power specialises in e-ink, nano - technologies and mobile apps and hopes to reinvest the profit from the RFQ in growing their business.

You can read our full interview with Bilal Jagot, from Rubik Power, on the next page.

CLIENT TESTIMONIAL

Bilal Jagot, from Rubik Power, explains how within one month of joining Company Partners, Rubik Power won their first RFQ / Tender!

1. Tell us about your business, Rubik Power?

Rubik Power was started by Yoomna Vally to serve customer needs better through innovative products. We have identified e-ink, nanotechnologies and mobile apps as our 3 core areas of expertise.

So far we have introduced the following products to South Africa: Joan Assistant, which is eco-friendly Boardroom signage; VitroArma, which is screen enhancement technology for mobile devices; and BillVisor, an app that assesses and helps with mobile cost savings.

2. How and when did you win your first RFQ?

We won our first RFQ within the first month of joining with Company Partners.

It was an RFQ that we identified. We submitted an application and we got a response within 48 hours that we won the RFQ. It was for the Department of Human Settlements.

3. Did you find Company Partners's Tender Subscription service helpful?

We used the tender service to search for tender within areas that we have capabilities and relationships.

" Company Partners helped us understand how Tenders work and gave us access to the Tradeworld's tool that enabled us to be pro-active and search for Tender opportunities. "

They also advised us on the administrative requirements to that point that we developed a slick process for responding to RFQs.

4. Would you recommend our Tender Subscription and do you have any other tips for entrepreneurs?

I will recommend it to other entrepreneurs. Submit as many RFQs as you can, as the market is saturated and there is a less than 5% success rate.

5. What will you be spending the money Company Partners will be returning to you?

We will be re-investment it into the company.

6. What do you look forward to in the future for your company?

Building our success in our 3 core areas of expertise.

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