



**Company  
Partners**  
REGISTER.EMPOWER.GROW

# MIND YOUR BUSINESS

*Company Partners Quarterly Newsletter*

*# April 2018*

***Free Tender Leads / VIP Banking at Discounted Prices / How to get 100% Tender Compliance Fast / Meet our Star Employees***





# A NEW TENDER APP!

## ***Introducing our first FREE mobile Tender app...***

In March 2018, our Marketing Team finalised Company Partners's first ever mobile app, Tenders-4-Me. This app allows all our clients to locate relevant Tenders in close proximity to them.

***"With the Tenders-4-Me service we provide you with a list of the 5 Tenders in your industry, which are closest to you," explains our Tsitsi Kinnear, our Tender Department's legal expert.***

To get the 5 free Tender Leads, clients simply need to download the app and fill out the basic info on their area of operation and the services they specialise in.

It's a once-off service and following the 5 identified Tender Leads, Company Partners will provide you with a quote on unlimited access to tender leads and expert tender assistance.

Daniel Coetzee and Darren Becker collectively spent more than 30 hours drafting and creating the app.

"Our app will expose entrepreneurs to Tenders and with our dedicated support staff, the process of Tendering," explains Daniel.

His favourite part of designing the app was "creating the design from a concept my colleague, Darren, and I drafted" and the most challenging part was ensuring "cross mobile compatibility".

The app is now compatible with Apple and Android phones.

We're looking forward to assisting entrepreneurs with this new app!



**Call our Toll-FREE  
number today > 0800 007 269**



**Sign up for service online right  
here > [companypartners.co.za](http://companypartners.co.za)**

# EMPLOYEE EXCELLENCE AWARDS



**January: Luthando,  
Junior Advisor**

**What defines excellence to you?**

Excellence to me means giving your all towards your work and also being there to assist your teammates when they need you.

**Favourite part of your work?**

My favourite work is being part of this awesome team.

**How have seen yourself grow in your work in the last couple of month?**

I have seen myself grow and I'm looking forward to even growing more!



**February: Martin,  
Content Management**

**What defines excellence to you?**

Excellence in my eyes is always giving clients more than they expect and ensuring they are happy.

**Favourite part of your work?**

To solve issues and see that our clients are happy.

**How have seen yourself grow in your work in the last couple of month?**

I have gotten out of my comfort zone and started doing work I have never done before.

# VIP BANKING

## **Company Partners teams up with Nedbank to offer VIP bank services!**

We're so proud to introduce our partnership with Nedbank.

We now offer all our clients a Nedbank Business Account for a discounted once-off price of R 280 (including VAT, excluding monthly fees) plus a FREE VIP call out visit! Ts & Cs apply. Prices subject to change.

This means Nedbank will personally visit all our clients to open up their VIP accounts ASAP.

They'll collect the necessary documents and signatures at our clients' home – no need for any bank queues.



# NEW OFFERINGS

## **Company Partners still going full-steam ahead with the new Maintenance Services.**

In May 2017 we introduced brand new maintenance services to ensure that our clients would be taken care of all-year round and to ensure those entrepreneurs who do not have access to significant amounts of capital could also afford our experts' assistance.

It's only been months into our subscription services and all our new offerings - from our CIPC Annual Returns and Annual Tax to Accounting - are showing great

benefit to SA Entrepreneurs! Our established maintenance services like our Tender subscription service and our Website and Email Hosting are still going strong as well.

Here's to another year of developing service offerings that we feel will support SA entrepreneurs in their mission to grow their businesses and empower themselves.



# TENDER COMPLIANCE

***Renier used our services to get all his branding and 100% SEDA compliance for his security company in only 2 months!***

With the help of our Compliance Experts, Elisheba Security and Cleaning Services had new branding media, all the vital business documentation and 100% Tender Compliance in only 2 months!

Renier Uys, the Managing Director, signed up for more than 20 of our services to ensure his business was up and running with all the necessary elements:

- 100% Compliant with the **CIPC**, **SARS** and **SEDA**
- Essential branding material like a **Logo**, a **Website**, **Email** and stationary design like **Business Cards**
- Vital business services like a **Company Profile**, a **Business Plan**, **Tax Maintenance**, **Monthly Accounting**, **PAYE** and **Payroll**

Our interview with Security Company Owner, Renier Uys.

## ***Tell about your Security Company?***

Elsheba Security and Cleaning

Solutions and is a private security company that provides services like guarding, electric fencing, cleaning, security, camera and guarding staff for the private sector, residential and industrial areas.

## ***How did Company Partners assist you in starting your Security Company?***

Obviously, in the security industry, it's very hard to get up and running, because there's a lot of paperwork involved to get yourself registered with South Africa's security authorities.

It's very difficult to get your company 100% compliant.

I've talked to other entrepreneurs who have also started their own security companies and some of them still aren't up and running, but Company Partners assisted me to get everything done.

SEDA won't even look at your papers if they're not 100% right and it can take months to get it right.

Company Partners helped me register my company at the CIPC, with SEDA, they helped me get my BEE in order and all the other paperwork that's required.

## ***What's the best part of using Company Partners?***

How fast they can do all the things you need. They also always keep you updated.

They'll let you know how long something will take, for e.g. a day or two to sort everything out from a legal side to make sure you're 100% compliant. I'm very happy with the services they provided me.

I'm actually still doing business with them because of they're also running payroll for my staff and doing my bookkeeping.

Since I've been working with them their services were brilliant and they're very helpful and the timeframe they took is fantastic.